MAYA ROSSIGNAC-MILON

Managing People in Organizations, IESE Business School
Av. Pearson 21, 08034 Barcelona, Spain
mrossignacmilon@iese.edu • website

ACADEMIC POSITIONS

IESE Business School, Barcelona, Spain
Assistant Professor, Managing People in Organizations Department (2022-Present)

Columbia Business School, New York, NY
Post-Doctoral Research Scholar, Management Division (2019-2022)

EDUCATION

Columbia University, New York, NY
Ph.D., Psychology (2019)
M. Phil., Psychology (2017)
M.A., Psychology (2015)
Advisors: Profs. E. Tory Higgins & Niall Bolger
Dissertation: *Merged Minds: Generalized Shared Reality in Interpersonal Relationships*

McGill University, Montréal, Canada
B.A., Psychology (2012)
Thesis Advisors: Profs. Mark W. Baldwin & John Lydon

RESEARCH INTERESTS

Shared reality, interpersonal relationships, conversational dynamics, social connection, work meaningfulness

GRANTS, AWARDS, & HONORS

Ministerio de Ciencia, Innovación y Universidades (€35,000)	2024
Social Trends Institute Grant (€47,700)	2023
SPSP Heritage Dissertation Research Award ($2,000)	2019
GSAS Teaching Scholars Fellowship, Columbia University ($29,350)	2018
APA Dissertation Research Grant ($1,000)	2017
Behavioral Research Lab Fellowship Grant ($900)	2017
GSAC Travel Award, Columbia University ($300)	2017
SPSP Graduate Student Travel Award ($500)	2017
Psychology Department Travel/Research Award, Columbia University ($500)	2017
Society of Multivariate Experimental Psychology Dissertation Research Grant ($5,000)	2016
APAGS Basic Psychological Science Research Grant ($1,000)	2016
IARR Conference Student Submission Award ($100)	2016
Psychology Department Travel/Research Award, Columbia University ($500)	2016
Richard Christie Memorial Award in Social Psychology, Columbia University ($1,000)	2015
Psychology Department Travel/Research Award, Columbia University ($500)	2014
Dean Fellowship, Columbia University	2013
Graduated with Distinction, McGill University	2012

JOURNAL ARTICLES

Citations: 850
H-index: 11

21. Enestrom, C., **Rossignac-Milon, M.,** Forrest, A., Lydon J. (in press). Meaning-making with romantic partners: Shared reality promotes meaning in life by reducing uncertainty. *Journal of Personality and Social Psychology.*

20. **Rossignac-Milon, M.,** Schmalbach, B., Keller, V. N., Cornwell, J. C., Higgins, E. T., Echterhoff, G. (2024). The Role of Target-Specific Shared Reality in Interpersonal Interactions and Protective Health Behaviors. *European Journal of Social Psychology*. Advance Online Publication.

19. **Rossignac-Milon, M.,*** Pillemer, J.,* Bailey, E. R., Horton Jr, C. B., & Iyengar, S. S. (2024). Just be real with me: Perceived partner authenticity promotes relationship initiation via shared reality. *Organizational Behavior and Human Decision Processes*, *180*, 104306. [*equal contribution]

18. Elnakouri, A., **Rossignac-Milon, M.,** Krueger, K. L., Forest, A. L., Higgins, E. T., & Scholer, A. A. (2023). In it together: Shared reality with instrumental others is linked to goal success. *Journal of Personality and Social Psychology*, *125*(5), 1072.

17. Shteynberg, G., Hirsh, J. B., Wolf, W.,* Bargh, J. A.,* Boothby, E. B.,* Colman, A. M.,* Echterhoff, G.,* & **Rossignac-Milon, M.*** (2023). Theory of Collective Mind. *Trends in Cognitive Sciences*, *27*(11), 1019-1031. [*equal contribution]

16. Higgins, E. T.,* **Rossignac-Milon, M.*,** Echterhoff, G. (2021). Shared Reality: From Sharing-is-Believing to Merging Minds. *Current Directions in Psychological Science, 30*(2), 103-110. [*equal contribution]

15. **Rossignac-Milon, M**., Bolger, N., Zee, K. S., Boothby, E., Higgins, E. T. (2021). Merged Minds: Generalized Shared Reality in Dyadic Relationships. *Journal of Personality and Social Psychology*, *120*(4), 882.

14. **Rossignac-Milon, M**., Higgins, E. T. (2021). Grounding Together: Shared Reality and Cleansing Practices. Commentary on "Grounded procedures: A proximate mechanism for the psychology of cleansing and other physical actions" by Lee, S,. Schwarz, N. *Behavioral and Brain Sciences*, *44,* e20.

13. Higgins, E. T., Nakkawita, E., **Rossignac-Milon, M.,** Pinelli, F., Jun, Y. (2020). Making the Right Choice: Intensifying the Worth of a Chosen Option. *Journal of Consumer Psychology*, *30*(4), 712-732.

12. **Rossignac-Milon, M**., Pinelli, F., Higgins, E. T. (2020). Shared Reality and Abstraction: The Social Nature of Predictive Models. Commentary on "Above and Beyond the Concrete: The Diverse Representational Substrates of the Predictive Brain" by Gilead, M., Trope, Y., Liberman, N. *Behavioral and Brain Sciences, 43.*

11. Bolger, N., Zee, K. S., **Rossignac-Milon, M.,** Hassin, R. (2019). Causal processes in psychology are heterogeneous. *Journal of Experimental Psychology: General, 148*(4), 601.

10. Chen, C. **Rossignac-Milon, M**., Higgins, E. T. (2018). Feeling Distressed From Making Decisions: Assessors' Need to Be Right. *Journal of Personality and Social Psychology, 115*(4), 743-761.

9. Debrosse, R., Destin, M., **Rossignac-Milon, M.,** Taylor, D. M., Rogers, L. O. (2018). Immigrant adolescents' roots and dreams: Perceived mismatches between ethnic identities and aspirational selves predict engagement. *Self and Identity,* 1-15.

8. Debrosse, R., **Rossignac-Milon, M**., Taylor, D.M., Destin, M. (2018). Could identity conflicts impede ethnic minority students' success? The role of discrepancies between ethnic minority students' ethnic and ideal selves. *Personality and Social Psychology Bulletin, 44*(12), 1725–1738.

7. **Rossignac-Milon, M**., Higgins, E. T. (2018). Epistemic Companions: The Development of Shared Reality in Close Relationships. *Current Opinion in Psychology, 23*, 66-71.

6. **Rossignac-Milon, M**., Higgins, E. T. (2018). Beyond Intrapersonal Cognitive Consistency: Shared Reality and the Interpersonal Motivation For Truth. *Psychological Inquiry, 29*(2), 86-93.

5. Debrosse, R., **Rossignac-Milon, M**., Taylor, D.M. (2017). When 'who we are' and 'who I desire to be' seem disconnected: Introducing collective/personal self-discrepancies and investigating their relations with minority students' psychological health. *European Journal of Social Psychology. 48*(3), 255-268.

4. Jackson, J. C., Bilkey, D., Jong, J., **Rossignac-Milon, M.,** Halberstadt, J. (2017). Strangers in a Stadium: Studying Group Dynamics with In-Vivo Behavioral Tracking. *Social Psychological and Personality Science. 8*(5), 509-518.

3. Webb, C., Coleman, P., **Rossignac-Milon, M**., Tomasulo, S., Higgins, E. T. (2017). Moving on or Digging Deeper: Regulatory Mode Effects on Conflict Resolution. *Journal of Personality and Social Psychology*, *112*(4), 621-641.

2. Webb, C., **Rossignac-Milon, M**., Higgins, E. T. (2017). Stepping Forward Together: Could Walking Facilitate Interpersonal Conflict Resolution? *American Psychologist*, *72*(4), 374-385.

1. Debrosse, R., de la Sablonnière, R., **Rossignac-Milon, M** (2015). Marginal and Happy? The Need for Uniqueness Predicts the Adjustment of Marginal Immigrants. *British Journal of Social Psychology, 54*(4), 748-766.

CHAPTERS

Enestrom, C. & Rossignac-Milon, M. (in press). Shared Reality in Interpersonal Relationships. *Handbook of Experimental Social Psychology.*

UNDER REVIEW & INVITED REVISIONS

Elnakouri, A., **Rossignac-Milon, M.,** Higgins, E. T., & Scholer, A. A. (invited revision). Goal-colored glasses: instrumentality increases shared reality. *Motivation Science.*

Cormier, G., Pillemer, J., **Rossignac-Milon, M.,** Norton, M., Rothbard., N. (under review). Work Spouses: Relational Benefits, Social Costs.

Rossignac-Milon, M., Pinelli, F., Shafran, A., Matz, S. (under review). Shared Reality: An Integrative and Generative Construct in Organizational Behavior.

Akbulut, C., **Rossignac-Milon, M**., Matz, S. (under review). Shared Reality Predicts Sentiment Extremism on Reddit.

Cornwell, J., **Rossignac-Milon, M.,** Pinelli, F., Franks, B., Higgins, E. T. (under review). Faith in Others' Truths: Shared Reality and Susceptibility to Social Influence.

Rossignac-Milon, M. (under review). Interpersonally Coordinated Knowledge Activation: Synchronous and Mimicked Spreading Activation and Shared Chronic Accessibility.

Rossignac-Milon, M., Boothby, E. J., Clark., M. S., Pinelli, F., Higgins, E. T. (under review). More Real Together: Conversation Enhances Perceptions of Realness Through Shared Reality.

Rossignac-Milon, M., Pinelli, F., Ames, D., Matz, S. (under review). Shared Reality and Subjective Well-Being in Everyday Life: Evidence from Longitudinal and Cross-Cultural Survey Data.

Rossignac-Milon, M., Lu, C., Zee, K. S., Bolger, N., McClure, J., Eastwick, P., Finkel., E., Higgins, E. T. (under review). The Spark: Shared Reality Predicts Romantic Attraction During Speed-Dating.

MANUSCRIPTS IN PREP

Rossignac-Milon, M., Miller, E., Emery, L., Finkel, E. (in prep). Close Relationships as Microcultures.

Rossignac-Milon, M., Wu, W., Matz, S. (in prep). The Relational and Epistemic Functions of Shared Reality between Colleagues.

SELECT DATA COLLECTION IN PROGRESS

Rossignac-Milon, M., Cormier, G., Pillemer, J., Norton, M. (data collection of one study completed). Shared Glances: Shared Reality between Close Colleagues.

Rossignac-Milon, M., Cerf, M., Miller, E., Matz, S. (data collection completed). On the Same Wavelength: Shared Reality and Neural Alignment.

Rossignac-Milon, M., Hobson, N., Matz, S. (data collection of one study completed). Shared Reality in Leader-Member Dyads.

Enestrom, C., **Rossignac-Milon, M.,** Raes, A. A (data collection ongoing). Shared Reality Intervention to Enhance Work Meaning.

INVITED TALKS

Psychology Department, *University of Barcelona* (2024, April)

Management and Organizations Department, *Kellogg School of Management* (2023, April)

Department of People Management and Organization, *ESADE* (2023, April)

Social, Decision, and Organizational Sciences Colloquium Series, *University of Maryland* (2022, March)

Behavioral Science Area, *University of Chicago Booth School of Business* (2021, December)

Managing People in Organizations Department, *IESE* (2021, November)

Psychology Department Colloquium Series, *University of Groningen* (2021, April)

Social Area Brown Bag Series, Psychology Department, *University of Virginia* (2021, March)

Negotiation, Organizations, and Markets Unit, *Harvard Business School* (2020, November)

Van Bavel Lab, *New York University* (2020, November)

Clark and Bargh Labs, *Yale University* (2020, May)

Lydon Lab, *McGill University* (2019, June)

West Lab, *New York University* (2019, May)

LIRSM Lab, *Columbia University* (2019, April)

Trope Lab, *New York University* (2019, February)

Emerging Scholars of Psychological Science Speaker Series, *Princeton University* (2019, February)

Management Division, *Columbia Business School* (2018, May)

Toronto Relationships Interest Group, *University of Toronto* (2015, July)

CHAIRED CONFERENCES & SYMPOSIA

Rossignac-Milon, M., Miller, E., Elnakouri, A. (2024, February). *Shared Reality.* Global Virtual Conference. *Speakers: Abby Boytos, Abdo Elnakouri, Barbara Fredrickson, E. Tory Higgins, Meghan Meyer, Garriy Shteynberg, Sanaz Talaifar, Adrienne Wood.*

Rossignac-Milon, M., Pinelli, F., (2023, August). *On the Same Wavelength: The Effects of Shared Reality in the Workplace.* Symposium conducted at the 2023 Academy of Management. *Speakers: Maya Rossignac-Milon, Sanaz Talaifar, Federica Pinelli, Sandra Matz. Discussant: Anneloes Raes.*

Rossignac-Milon, M., Miller, E. (2023, February). *Shared Reality.* Preconference conducted at the 24th annual meeting of the Society for Personality and Social Psychology. *Speakers: Roy Baumeister, Suzanne Dikker, Catalina Enestrom, Robert Hawkins, Namkje Koudenberg, Monisha Pasupathi, Tom Postmes, Diana Tamir.*

Horton, C., **Rossignac-Milon, M.,** Miller, E. (2022, February). *Shared Reality and Authenticity.* Preconference conducted at the 23rd annual meeting of the Society for Personality and Social Psychology. *Speakers: Thalia Wheatly, Alin Coman, Sandra Cha, Erica Bailey, George Newman, Diego Reinero, Maya Rossignac-Milon.*

Bar-Shachar, Y., **Rossignac-Milon, M.** (2021, August). *Epistemic Companions: Shared Reality and Emotional Commonality in Interpersonal Relationships*. Symposium conducted at the 2021 International Association for Relationship Research Conference. *Speakers: Maya Rossignac-Milon, Yael Bar-Shachar, Kori Krueger, Noa Levavi-Francy. Discussant: Eran Bar-Kalifa.*

Rossignac-Milon, M., Pinelli, F., Horton, C. (2021, February). *Shared Reality and Authenticity.* Preconference conducted at the 22nd annual meeting of the Society for Personality and Social Psychology. *Speakers: Serena Chen, Ximena Garcia-Rada, Patricia Hewlin, E. Tory Higgins, Julianna Pillemer, Maya Rossignac-Milon.*

Rossignac-Milon, M., Clark., M. S. (2020, February). *Merged Minds: Shared Reality and the Transformative Effects of Co-Experience.* Symposium conducted at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA. *Speakers: Margaret S. Clark, Maya Rossignac-Milon, Ximena Garcia-Rada, Garriy Shteynberg.*

Rossignac-Milon, M., Pinelli, F., Horton, C. (2020, February). *Shared Reality and Authenticity.* Preconference conducted at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA. *Speakers: Michael Hogg, Katrina Jongman-Sereno, Namkje Koudenburg, Constantine Sedikides, Rebecca Schlegel, Chadly Stern, Bill Swann.*

Rossignac-Milon, M., Pinelli, F., Horton, C. (2019, February). *Shared Reality and Authenticity.* Preconference conducted at the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR. *Speakers: Roy Baumeister, Gerald Echterhoff, William Hirst, Sheena Iyengar, Arie Kruglanski, John Levine, Elizabeth Pinel, Elizabeth Przybylinski, Maya Rossignac-Milon, Garriy Shteynberg, Rima Touré-Tillery.*

Rossignac-Milon, M. (2016, July). *Merged Minds: Shared Reality and Epistemic Needs in Close Relationships*. Symposium conducted at the 2016 International Association for Relationship Research Conference, Toronto, ON, Canada. *Speakers: Maya Rossignac-Milon, Elizabeth Przybylinski, Emily Auger, Matthew Goldberg. Discussant: John Lydon.*

Rossignac-Milon, M., Boothby, E. (2016, May). *Close Relationships.* Preconference conducted at the Four Colleges Conference, New Haven, NJ. *Speakers: Marika Yip-Bannicq, Katherine Zee, Qi Xu, Maya Rossignac-Milon. Discussants: Patrick Shrout, Niall Bolger, Margaret S. Clark.*

CONFERENCE PAPERS & TALKS

*Undergraduate or post-baccalaureate mentees

Rossignac-Milon, M., Lu, C., Zee, K. S., Bolger, N., McClure, J., Eastwick, P., Finkel., E., Higgins, E. T. (2024, February). "*The Spark: Shared Reality Predicts Romantic Attraction During Speed-Dating.*" Data Blitz presented at the *Shared Reality Virtual Mini Conference*.

Rossignac-Milon, M., Matz, S. (2023, August). "*Shared Reality Predicts Prosocial Behavior, Work Meaningfulness, and Job Performance.*" In M. Rossignac-Milon & F. Pinelli (Organizers), *On the Same Wavelength: The Effects of Shared Reality in the Workplace*. Paper presented at the 2023 Academy of Management.

Rossignac-Milon, M., Wu, W., Matz, S. (2023, July). "*Merged Minds: Shared Reality Predicts Prosocial Behavior, Work Meaningfulness, and Job Performance.*" In Subtheme 22: *Bridging the Space between Us: Exploring Connection and Disconnection in Workplace Relationships*. Paper presented at the 2023 European Group for Organizational Studies.

Rossignac-Milon, M., Bolger, N., Zee, K., Boothby, E. Higgins, E. T. (2023, February). *Merged Minds: Generalized Shared Reality in Dyadic Relationships.* In E. Finkel (Chair)*, Relationships as Microcultures Mini-Conference.* Paper presented at the 24th annual meeting of the Society for Personality and Social Psychology.

Rossignac-Milon, M., Pinelli, F., Ames, D., Matz, S. (2022, February). "*Shared Reality and Subjective Well-Being in Everyday Life: Evidence from Longitudinal and Cross-Cultural Survey Data."* In C. Horton, M. Rossignac-Milon, & E. Miller (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 23rd annual meeting of the Society for Personality and Social Psychology.

Rossignac-Milon, M., Bolger, N., Zee, K., Boothby, E. Higgins, E. T. (2021, August). *Merged Minds: Generalized Shared Reality in Dyadic Relationships.* In Y. Bar-Shachar & M. Rossignac-Milon (Chairs), *Epistemic Companions: Shared Reality and Emotional Similarity in Close Relationships.* Paper presented at the International Association for Relationship Research Conference.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2021, February). "*Merged Minds: Shared Reality in Dyadic Relationships."* In M. Rossignac-Milon, F. Pinelli, & C. Horton (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 22nd annual meeting of the Society for Personality and Social Psychology.

Akbulut*, C., **Rossignac-Milon, M.,** Matz, S., & Higgins, E. T. (2021, February). *Web Connections: Shared Reality and Extremism in Online Spaces.* Data Blitz presented at the 21st annual meeting of the Society for Personality and Social Psychology.

Victor*, K., **Rossignac-Milon, M.,** & Higgins, E. T. (2021, February). *Traversing psychological distance to achieve shared reality: linguistic construal in saying-is-believing.* Data Blitz presented at the 21st annual meeting of the Society for Personality and Social Psychology.

Rossignac-Milon, M., Boothby, E. J., Clark., M. S., Higgins, E. T. (2020, February). *More Real Together: Shared Reality Enhances Perceptions of Realness During Co-Experience.* In M. Rossignac-Milon (Chair), *Merged Minds: Shared Reality and the Transformative Effects of Co-Experience.* Paper presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2019, February). "*We just clicked:" Shared reality in interpersonal relationships.* In M. Rossignac-Milon, F. Pinelli, & C. Horton (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Rossignac-Milon, M. (2018, July). *Epistemic Companions: Shared reality development in interpersonal relationships.* Paper presented at the Shared Reality Expert Workshop, Münster, Germany.

Rossignac-Milon, M. (2018, May). *Merged Minds: Shared reality in interpersonal relationships.* Paper presented at the Five Colleges Conference, Princeton, NJ.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2018, March). *Merged minds: Shared reality and interpersonal closeness.* Data Blitz presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2016, July). *Shared reality increases explicit and implicit closeness in romantic and unacquainted dyads.* In M. Rossignac-Milon (Chair), *Merged Minds: Shared Reality and Epistemic Needs in Close Relationships.* Paper presented at the International Association for Relationship Research Conference, Toronto, ON, Canada.

Rossignac-Milon, M., Boothby, E. (2016, April). *Experience amplification and shared reality.* In M. Rossignac-Milon & E. Boothby (Organizers), *Close Relationships Pre-Conference.* Paper presented at the Four Colleges Conference, New Haven, CT.

Rossignac-Milon, M. (2016, April). *Shared reality increases explicit and implicit closeness.* Paper presented at the Four Colleges Conference, New Haven, CT.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2016, January). *Shared reality increases closeness in romantic and unacquainted dyads.* Data Blitz presented at the Close Relationships Pre-Conference at the 17th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Rossignac-Milon, M., (2015, May). *Shared Reality, Interpersonal Closeness, and Meaningfulness.* Paper presented at the Close Relationships Pre-Conference for the Four Colleges Conference, New York City, NY.

Rossignac-Milon, M. (2015, May). *Fostering Interpersonal Closeness by Manipulating Shared Reality.* Data Blitz presented at the Four Colleges Conference, New York City, NY.

REPRESENTATIVE CONFERENCE POSTERS

*Undergraduate or post-baccalaureate mentees

Isenman*, E., **Rossignac-Milon, M.,** & Higgins, E. T. (2023, February). *Real-World Consequences of Shared Reality: An Interpersonal Perspective on Vaccination Behavior.* Poster presented at the 24th annual meeting of the Society for Personality and Social Psychology.

Preising*, S., **Rossignac-Milon, M.,** & Matz, S. (2023, February). *Knowing Together: Shared Reality Predicts Epistemic Certainty.* Poster presented at the 24th annual meeting of the Society for Personality and Social Psychology.

Lu*, C., **Rossignac-Milon, M.,** Zee., K., Bolger, N., McClure, J., Eastwick, O., Finkel, E., & Higgins, E. T. (2023, February). *Conversational Latent Semantic Similarity Predicts Relationship Initiation through Shared Reality.* Poster presented at the 24th annual meeting of the Society for Personality and Social Psychology.

Miller*, E., **Rossignac-Milon, M.,** & Higgins, E. T. (2022, February). *Daily Conversation Topics and Shared Reality between Close Partners.* Poster presented at the 23rd annual meeting of the Society for Personality and Social Psychology.

Shafran*, A., **Rossignac-Milon, M.,** & Higgins, E. T. (2022, February). *Gender Differences in Shared Reality Among Potential and Established Relationship Partners.* Poster to be presented at the 23rd annual meeting of the Society for Personality and Social Psychology.

Dickstein*, S., **Rossignac-Milon, M.,** & Higgins, E. T. (2021, February). *This Conversation Turns Me On: Shared Reality During Speed-Dating.* Poster presented at the 22nd annual meeting of the Society for Personality and Social Psychology.

Mottola*, A., **Rossignac-Milon, M.,** & Higgins, E. T. (2020, February). *Is Shared Reality an Illusion?* Poster presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Olmstead*, E., **Rossignac-Milon, M**., Higgins, E. T. (2019, February). *What's Our Age Again?: Perceived Similarity of Traits Predicts Projection of Demographics.* Poster accepted to the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Ting*, S., **Rossignac-Milon, M**., Higgins, E. T. (2019, February). *Shared Reality on Facebook.* Poster accepted to the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Horton*, C., **Rossignac-Milon, M**., Higgins, E. T. (2018, March). *Just Scribbles on a Page: Comparing the Influence of Shared Beliefs and Shared Feelings.* Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Ting*, S., **Rossignac-Milon, M**., Higgins, E. T. (2018, March). *Posting-is-Believing: The Creation of Shared Reality on Facebook.* Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Rossignac-Milon, M., Yoo*, S., Higgins, E. T. (2017, January). *Vicarious Shared Reality: Adopting Shared Reality by Witnessing its Creation.* Poster presented at the 18th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Victor*, K., **Rossignac-Milon, M**., Higgins, E. T. (2017, January). *Putting the "Saying" back in Saying-is-believing: linguistic concomitants of shared reality.* Poster presented at the 18th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2016, January). *Shared reality increases closeness in romantic and unacquainted dyads.* Poster presented at the 17th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Rossignac-Milon, M., Jun*, Y., Higgins, E. T. (2015, May). *Moving on with Life: Recalling an Intentionally Dissolved Close Relationship Increases Locomotion.* Poster presented at the 27th annual meeting of the Association for Psychological Science, New York City, NY.

Rossignac-Milon, M., Neugut*, D., Higgins, E. T. (2015, February). *Fostering Interpersonal Closeness by Manipulating Shared Reality.* Poster presented at the 16th annual meeting of the Society for Personality and Social Psychology, Longbeach, CA.

Rossignac-Milon, M., Etchison, S., Baldwin, M. (2013, January*). If You're Happy and I Know It: Relational Expectancies Following an Emotion-Suppression Contingent Relationship Prime.* Poster presented at the 14th Society for Personality and Social Psychology, New Orleans, LA.

MEDIA COVERAGE

How to keep thinking together while working apart (*Forbes*)
How can you get closer to the people you care about? (*Freakonomics Podcast – No Stupid Questions*)
What makes strangers click? (*BBC*)
How to make strangers click (*BYU Radio*)
Why we get along so well with some people (*Tekdeeps*)
What makes strangers click? (*Social Animal YouTube Channel*)
Fostering shared reality during the holidays (*SPSP News*)
Divided we stand (*Psychology Today*)
The reason gaslighting is so painful in a close relationship (*Psychology Today*)
Pourquoi on s'entend si bien avec certaines personnes (*Slate.fr*)
Une même vision du monde est plus importante que des caractères communs dans une relation (*rtbf.be*)
Ce qui se passe vraiment lorsqu'un parfait inconnu devient un ami proche quasi instantanément (*Atlantico.fr*)
Que se passe t'il lorsqu'un parfait inconnu devient un ami proche quasi instantanément? (*nouvelles.news*)
Pourquoi devient-on instantanément proche de certaines personnes ? (*weekend.levif.be*)
Por qué nos llevamos tan bien con algunas personas (*nuevoperiodico.com*)

TEACHING EXPERIENCE

IESE Business School – Managing People in Organizations

Organizational Behavior – PhD Seminar   Spring 2024
Role: Instructor of Record
(mean rating: 5/5, median: 5/5)

Experimental Research Methods – PhD Seminar   Spring 2024
Role: Instructor of Record
(mean rating: 5/5, median: 5/5)

The Science of Conversation in Business and Life – MBA Elective   Fall 2023
Role: Instructor of Record
(mean rating: 4.4/5, median: 5/5)

Social Psychology I – PhD Seminar   Spring 2023
Role: Instructor of Record
(mean rating: 4.7/5, median: 5/5)

Positive Leadership – Executive Program   Fall 2022
Role: Co-Instructor

(mean rating: 4.2/5, median: 4/5)

Leadership – MBA Core   Fall 2022
Role: Guest Instructor

Columbia Business School – Management Division

Managerial Negotiations - EMBA   Spring 2022
Role: Instructor of Record
(mean rating: 4.57/5, median: 5/5)

Managerial Negotiations - EMBA   Spring 2021
Role: Instructor of Record
(mean rating: 4.78/5, median: 5/5)

Managerial Negotiations - MBA   Spring 2020
Role: Instructor of Record
(mean rating: 4.44/5, median: 4/5)

Columbia University – Psychology Department

Interpersonal Cognition Seminar: Close Relationships, Identity, and Memory   Spring 2019
Role: Instructor of Record, Teaching Scholars Program
 (mean rating: 4.93/5, median: 5/5)

Introduction to Psychology   Fall 2018
Role: Head Teaching Assistant
Guest Lectures: *Social Psychology Part I; Social Psychology Part II*
(mean rating: 4.40/5, median: 5/5)

Thinking and Decision-Making   Spring 2018
Role: Head Teaching Assistant
(mean rating: 4.33/5, median: 5/5)

Introduction to Social Psychology   Fall 2016, Fall 2014
Role: Head Teaching Assistant
Guest Lecture (2016): *Shared Reality and Interpersonal Closeness*
Guest Lecture (2014): *Shared Reality*
2016: (mean rating: 4.35/5, median: 5/5)
2014: (mean rating: 4.03/5, median: 4/5)

Research Methods   Spring 2016
Roles: Teaching Assistant and Lab Section Instructor (2hr/weekly)
(mean rating: 4.76/5, median: 5/5)

MENTORING EXPERIENCE

Master's Theses Advised
Chang Lu (2021-2023) - *Latent Semantic Similarity Predicts Romantic Attraction During Speed-Dating*
Cho Laam Yuen (2021-2022) - *Emotional Similarity Predicts Job Performance*

Dissertation Committees
Shiyao Bao (2024) - *Scandal, Synergy, and Sexism: Three Essays on Decision-Making Dynamics in the Organization Context*

Master's Thesis Committees

Felipe Moreno (2023) - *Identity Tensions and Work Meaningfulness: Can a Paradox Mindset Serve as a Buffer?*
Emma Miller (2019-2021) - *Specificity as an Epistemic Mechanism: Idiosyncratic Meaning in Relationship Subcultures*

Undergraduate Honors Theses Advised
Canfer Akbulut (2018-Present) - *Shared Reality on Social Media*
Samantha Ting (2015-2017) - *Posting-is-Believing: Shared Reality on Facebook*
Sahng-Ah Yoo (2014-2016) - *Vicarious Shared Reality*
Kalman Victor (2013-2015) - *The Psycho-linguistic Concomitants of Shared Reality: Putting the 'Saying' Back into 'Saying-is-Believing'*
Dana Neugut (2013-2014) - *Shared Reality and Regulatory Mode*

Supervised Individual Thesis Mentees
Shana Dickstein (2018-2021)
Cansu Yavascaoglu (2016-2018)
James Quay (2017-2018)
Blaine Horton (2015-2017)
Tatini Mal-Sarkar (2015-2017)

Federica Pinelli (2015-2016)
Maya Zundel (2015-2016)
Samantha Chase (2014-2015)
Niklas Schulte (2014)
Youjung Jun (2013-2015)

Research Assistant Mentees
Valeria Orozco (2023-)
Danielle Mullins (2023-)
Kathrin Boehme (2023)
Cho Laam Yuen (2021-2023)
Ethan Isenman (2021-2023)
Eden Astorino (2021-2022)
Amber Ray (2021)
Sebastian Preising (2020-2022)
Lea Beresford (2020-2021)
Eric Mao (2020-2021)
Lauren Koralnik (2019-2020)
Allie Shafran (2019-2022)
Lourdes Rohan (2019)
Luca Bremner (2019)
Lauryn Kim (2019)
Alice Mottola (2018-2020)
Coleman Sherry (2018-2019)
Sam Pitasky (2016-2018)
Emily Olmsted (2018-2019)

Giuliana Berry (2018-2019)
Emily Nakkawita (2017-2018)
Ekin Orhun (2017-2018)
Thomas Wilson (2017-2018)
Madeline Gartenberg (2017-2018)
Isaac Jean-Francois (2016-2017)
Alexander Fulmer (2016-2017)
Ariane Singh (2015-2017)
Matthew Sharkey (2015-2017)
Lynne M Krohn (2015-2016)
Alkin Evelyn Rebecca (2016)
Alex Kleinman (2015-2016)
Ariel Rosario (2015-2016)
Alice Finnerty (2015-2016)
Joshua Nagel (2015)
Minae Kwon (2015)
Nicole Bernstein (2014-2015)
Youval Aberman (2014-2015)

PROFESSIONAL SERVICE & ACTIVITIES

Service and Leadership

Seminar Organizer, Managing People in Organizations, IESE Business School	2023-
Behavioral Research Lab Committee, Management Division, Columbia Business School	2019-2022
Graduate Lab Manager, Higgins Lab, Columbia University	2014-2018
Annual Five Colleges Conference Organizer, Columbia University	2015-2016
Motivation Science Interdisciplinary Conference Organizer, Columbia University	2015
Psychology Colloquium Series Coordinator, Columbia University	2014-2015
Co-founder, Columbia Association for Social Psychological Research, Columbia University	2014-2015
Lab Manager, Intergroup Relations and Aboriginal Peoples Lab, McGill University	2012-2013

Ad-hoc Reviewer

Nature – Human Behaviour, Journal of Personality and Social Psychology, Journal of Experimental Psychology – General, Personality and Social Psychology Bulletin, Journal of Experimental Social Psychology, Journal of Social and Personal Relationships, Journal of Family Psychology, Personal Relationships

Other Reviewing Experience

Reviewer, NSF Career Grant	2019, 2020
Graduate Student Poster Award Reviewer, Society for Personality and Social Psychology	2018
Outstanding Research Award Reviewer, Society for Personality and Social Psychology	2018

Consulting Activity

Potential Project Council, Gemic, NPR Invisibilia

Professional Memberships

Academy of Management, Society for Personality and Social Psychology, European Group for Organizational Studies, International Association for Relationships Research, American Psychological Association, American Psychological Society

LANGUAGES

English (*Native*); French (*Native*); Spanish (*Fluent-C2*)

REFERENCES

E. Tory Higgins
Stanley Schachter Professor of Psychology and Professor of Business
Columbia University
eth1@columbia.edu

Niall Bolger
Professor of Psychology
Columbia University
bolger@psych.columbia.edu

Sheena Iyengar
S.T. Lee Professor of Business
Columbia Business School
ss957@gsb.columbia.edu

Sandra Matz
David W. Zalaznick Associate Professor of Business
Columbia Business School
sm4409@gsb.columbia.edu

Eli Finkel
Professor of Psychology and Professor of Management and Organization
Northwestern University
finkel@northwestern.edu

Michael Norton
Harold M. Brierley Professor of Business Administration
Harvard Business School
mnorton@hbs.edu